



2019 **FALL** FORWARD

# Bulk Liquid and Turf Nutrition



# 2019 FALL FORWARD

Participating in SynaTek's 2019 Fall Forward Program could not be easier. Simply make a commitment to purchase by December 13, 2019, take delivery by the dates outlined below and remit payment by June 8, 2020.

## Synatek Rewards Program

Participants in the 2019 Fall Forward Program will be able to benefit from rebates of up to 10% from purchase commitments made by December 13, 2019. Agency products offered by Syngenta, SePro and FMC are not eligible for SynaTek Rewards. Please refer to the end user programs offered by each of these manufacturers for a complete detail of eligible rebates.

Rebate Tiers as follows:

\$2,500 - \$4,999	2%
\$5,000 - \$19,999	4%
\$20,000 - \$39,999	6%
\$40,000 - \$59,999	8%
\$60,000 - Above	10%

For example, if a \$20,000 purchase commitment was made from qualifying manufacturers by December 13, 2019 you would receive a \$1,200 rebate based upon a rewards level of 6%. Rebates will be paid out by August 31, 2019 provided that shipment of the product takes place by the dates outlined below and payment is received by June 8, 2020. In the event that the product is not shipped or paid for within the terms of the Fall Forward Program then all rebates will be forfeited.

## Extended Delivery & Payment Terms

Participants in the 2019 Fall Forward Program will benefit from extended delivery and payment terms. All purchase commitments received by December 13, 2019 will be able to defer delivery until the dates outlined below with payment for the product not being due until June 8, 2020.

### Delivery Deadlines

Packaged: March 20, 2020

Granular: March 20, 2020

Liquid: July 31, 2020

## Early Pay Discounts

The following payment discounts are available for customer's who elect to pay for their early order commitment prior to the June 8, 2020 due date.

**6% if paid by December 13, 2019**

**3% if paid by March 31, 2020**

**2% if paid by April 30, 2020**



## Product Swap

Participants in the 2019 Fall Forward Program will be able to make purchase commitments from qualifying manufacturers without needing to fully predict disease and insect pressures for the coming season. The Fall Forward Product Swap will allow you to exchange up to 25% of your control product purchases (excluding control product on fertilizer) until July 10, 2020 once you have a stronger gauge of your course's particular needs. The exchange privileges are offered on a one time basis and must be exchanged for products with an equal or greater price compared to the products being exchanged. For example, if you made a \$10,000 purchase commitment by December 13, 2019 for eligible products you would be able to exchange up to \$2,500 of those products on a one-time basis by July 10, 2020 with a minimum of \$2,500 in other eligible products.

## Price Guarantee

Participants in the 2019 Fall Forward Program will be able to make purchase commitments on all control products (excluding control product on fertilizer) without the budgetary stress and strain of trying to predict the future of product pricing. The Fall Forward Price Guarantee will ensure that the product price you receive in the commitment period offered through December 13, 2019 will be the lowest offered price through September 10, 2020. If prices decline you will not only receive the lower price for any subsequent purchases, but you will also be credited the difference for any products previously purchased. For example, if you committed to purchase one case of Iprodione by December 13, 2019 at \$256.00 and then on July 6, 2020 the case price dropped to \$200.00 we would automatically rebate you the \$56.00 difference as a result of the change in price. Furthermore, if prices increase you will not see any change in your pricing structure. For example, if you committed to purchase one case of Iprodione by December 13, 2019 at \$256.00 and then on July 6, 2020 the price increased to \$290.00 per case you would continue to receive the \$256.00 per case price offered to you during the commitment period. **Excludes all MLP and Agency pricing.**


## About SynaTek

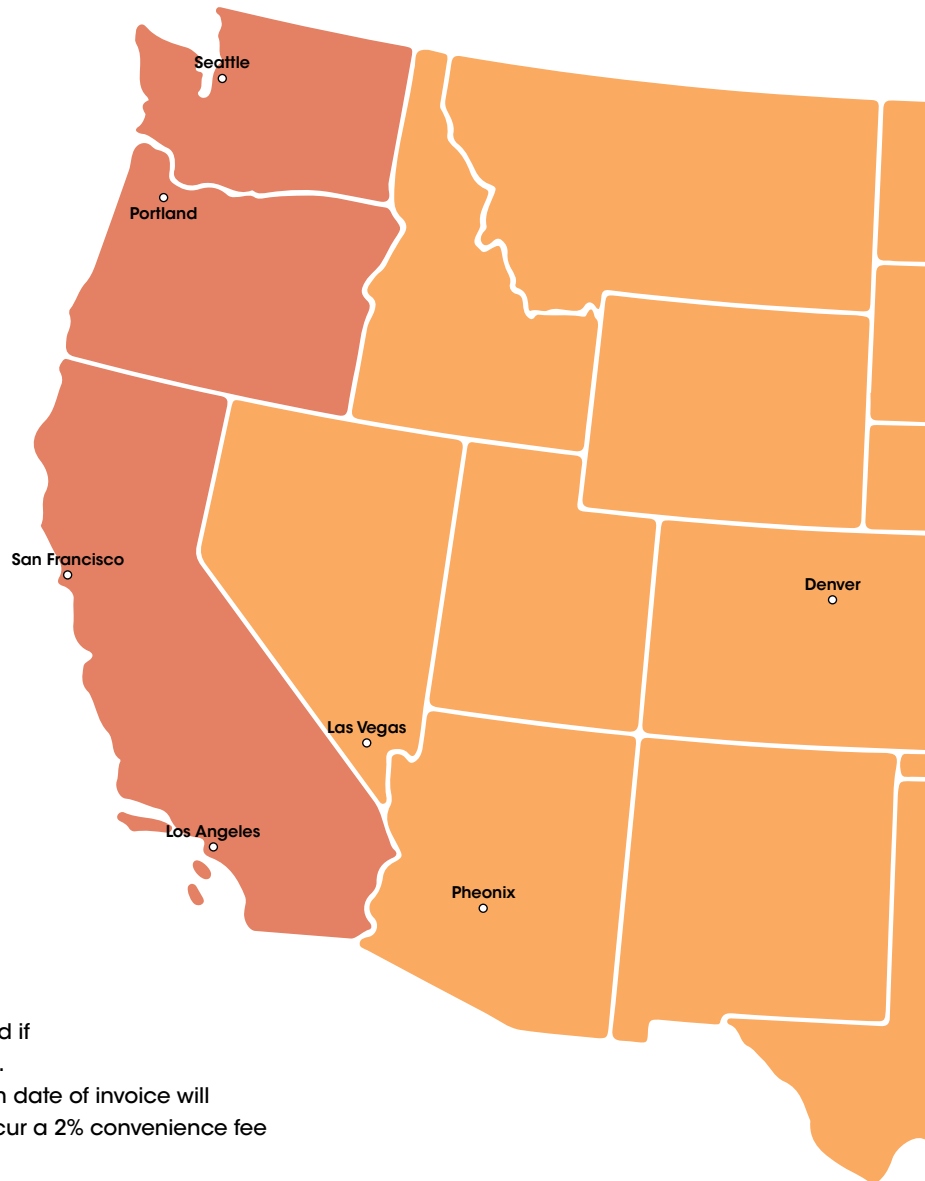
SynaTek is a developer and manufacturer of products and technologies that serve the golf, lawn and landscape, agriculture and ice melt industries. Through its equipment technology arm, Ecotronics™, its partnership with Branch Creek® Organics and long-standing relationships with top-selling amendment manufacturers, SynaTek can offer customers the most complete line of products and services designed to minimize environmental impact and maximize profit.

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# Golf Program Guidelines

## Shipping

- All products marked with a  will ship for free regardless of geography.
- Minimums for free delivery will vary based upon regional zone. Any order that does not meet the minimum for free delivery will be charged the actual cost for shipping.  
**Delivery Zone minimums are as follows:**
  - o Zone 1 - \$ 750
  - o Zone 2 - \$ 3,000
  - o Zone 3 - \$ 5,000
  - o Zone 4 - \$10,000
  - o Zone 5 - Not Available for Sale
- Any order that does not meet the minimum for free delivery in Zone 1 will be charged \$75. Any order that does not meet the minimum for free delivery in other zones will be charged the actual cost for shipping.
- All in-stock orders will ship within five business days. Expedited service may be available at no additional charge when requested.
- Liftgate and Pallet Jack service is available at no additional charge when requested.



## Payment

- Standard payment terms are 30 days unless otherwise stated through a pre-approved arrangement or early stocking program.
- Payment with Mastercard or Visa will only be accepted if payment is made within 15 days from date of invoice. Mastercard or Visa payments made after 15 days from date of invoice will incur a 2% convenience fee. American Express will incur a 2% convenience fee whenever used.

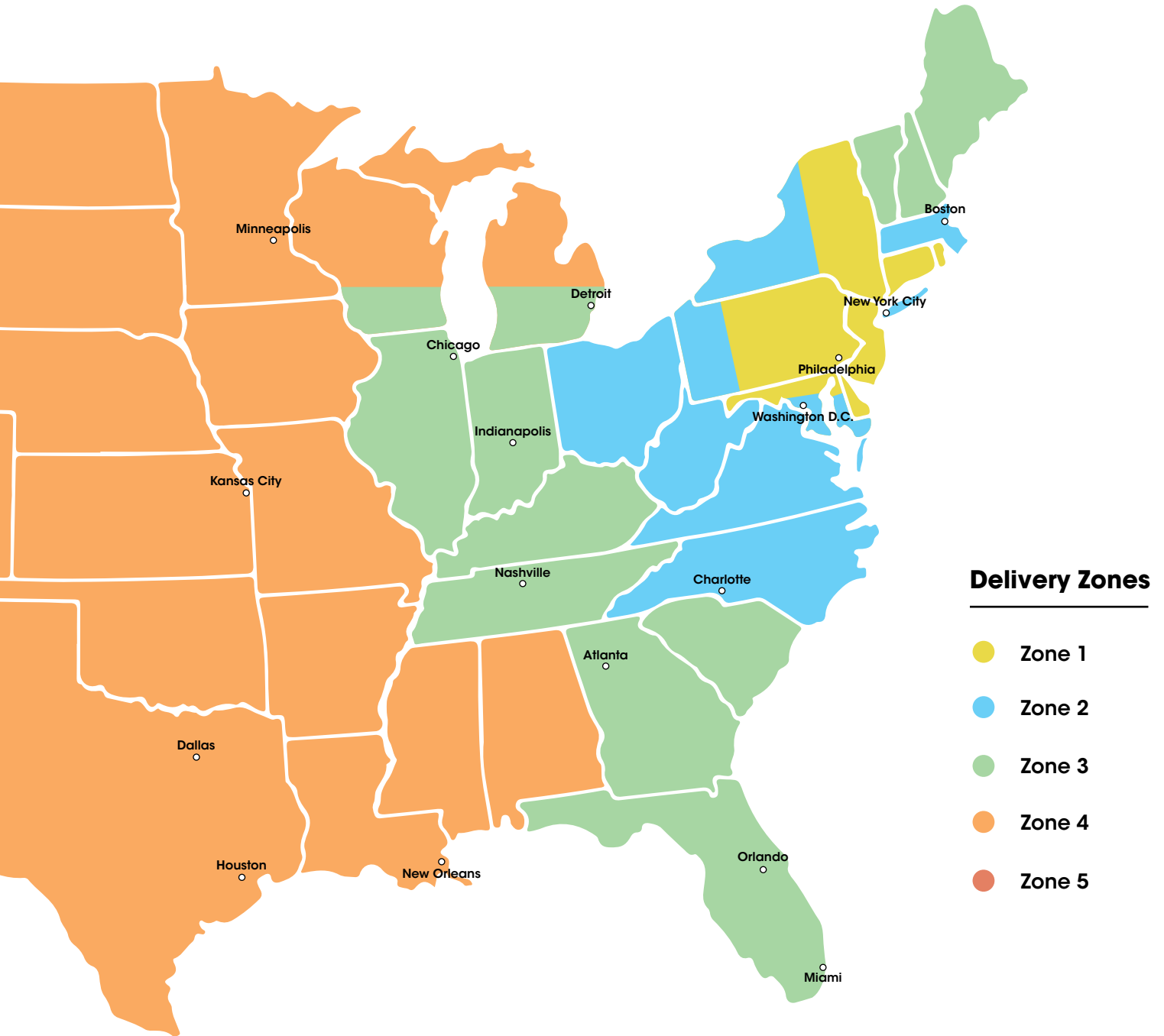
## Custom Blending

- o Custom fertilizer blends are available provided the following quantity minimums are met:
  - o Granular Fertilizer 150 or 240 SGN – 5 tons
  - o Granular Fertilizer With Control Product 150 or 240 SGN – 10 Tons
  - o Liquid Fertilizer – 1,000 Gallons

## Regional Exclusions

- o Syngenta branded products are only available in Zone 1.
- o Precision branded products are only available in Zones 1 & 2.
- o Griggs brothers branded products are only available in Zones 1 & 2.
- o Bulk products are only available for sale in Zones 1 & 2.

# Regional Distribution Zones









# Bulk Liquid Products

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Fertigation  
Fertilizers


Additives

Foliar  
Fertilizer

Wetting Agents  
& Water Quality

Phosphites

## Fertigation Fertilizers

Manufacturer	Analysis	Unit of Measure	Package Price	Minimum Delivery Quantity	
SynaTek	2-0-12	Bulk Ton	508.00	5 Tons	36
SynaTek	3.5-0-11 Potassium Nitrate	Bulk Ton	848.00	5 Tons	54
SynaTek	5-0-10	Bulk Ton	539.00	5 Tons	36
SynaTek	9-0-0 11% Calcium Nitrate (Less 5 Tons)	Bulk Ton	1,048.00	Less than 5 Tons	74
SynaTek	9-0-0 11% Calcium Nitrate (More 5 Tons)	Bulk Ton	800.00	More than 5 Tons	50
SynaTek	9-9-9	Bulk Ton	962.00	5 Tons	64
SynaTek	18-3-6	Bulk Ton	866.00	5 Tons	48
SynaTek	10-0-10	Bulk Ton	631.00	3 Tons	37



## Additives


Fertigation Fertilizers

Additives

Foliar Fertilizer

Wetting Agents & Water Quality

Phosphites

Manufacturer	Product	Unit of Measure	Unit of Measure/Ton	Price/Ton	
SynaTek	Proactin	Ounce	150	114.00	4
SynaTek	2% Iron	Gallon	6	59.00	2
SynaTek	.5% Manganese	Gallon	3	111.00	4
Branch Creek	Nucleus Complete	Gallon	2	190.00	11
Branch Creek	Paleo	Gallon	3	90.00	4
SynaTek	CPR Emerald Isle Solutions	Gallon	7.5	335.00	9
SynaTek	Steric MKS	Gallon	10	100.00	5

# Foliar Fertilizers


Fertigation Fertilizers

Additives

Foliar Fertilizer

Wetting Agents & Water Quality

Phosphites

Manufacturer	Analysis	Unit of Measure	Package Price	Minimum Delivery Quantity	
SynaTek	14-4-9 Fertaminos (50% SCRN)	Bulk Gallon	14.30	200 Gallons	1
SynaTek	16-0-8 FertAminos w/Fe (50% SCRN)	Bulk Gallon	13.27	200 Gallons	1
SynaTek	16-3-3 (50% CRN)	Bulk Gallon	13.10	200 Gallons	1
SynaTek	20-0-3 (50% SCRN)	Bulk Gallon	10.49	200 Gallons	1
SynaTek	20-0-5 (35% CRN)	Bulk Gallon	14.78	200 Gallons	1



# Wetting Agents & Water Quality


Fertigation  
Fertilizers

Additives

Foliar  
Fertilizer

Wetting Agents  
& Water Quality

Phosphites

Manufacturer	Product	Unit of Measure	Package Price	Minimum Delivery Quantity	
SynaTek	Volution Affect	Bulk Gallon	12.95	100 Gallons	1
SynaTek	Volution P/C	Bulk Gallon	29.25	100 Gallons	2

# Phosphites


Fertigation  
Fertilizers

Additives

Foliar  
Fertilizer

Wetting Agents  
& Water Quality

Phosphites

Manufacturer	Product	Unit of Measure	Package Price	Minimum Delivery Quantity	
Brandt	0-29-25 Gro-Phite	Bulk Gallon	23.50	200 Gallons	1





# Turf Nutrition Products

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# Foliar Fertilizers

Foliar Fertilizers

Micronutrients

Foltec SG

Emerald Isle Solutions

Grigg Bros.

Phosphites

Manufacturer	Analysis	Unit of Measure	Gallon Price	Package Price	Purchase Increment	
SynaTek	10-0-10 FertAminos (50% SCRN)	2.5 Gallons	19.20	48.00	1	3
 SynaTek	10-0-10 FertAminos (50% SCRN)	55 Gallon Drum	15.45	850.00	1	57
SynaTek	14-4-9 FertAminos (50% SCRN)	2.5 Gallons	19.20	48.00	1	3
 SynaTek	14-4-9 FertAminos (50% SCRN)	55 Gallon Drum	16.14	887.50	1	58
 SynaTek	14-4-9 FertAminos (50% SCRN)	250 Gallon Tote	14.90	3,725.00	1	240
SynaTek	16-0-8 FertAminos (50% SCRN)	2.5 Gallons	18.00	45.00	1	3
 SynaTek	16-0-8 FertAminos (50% SCRN)	55 Gallon Drum	14.86	817.50	1	53
 SynaTek	16-0-8 FertAminos (50% SCRN)	250 Gallon Tote	13.63	3,407.50	1	220
SynaTek	PTS 0-0-25-17S	2.5 Gallons	13.20	33.00	1	1
 SynaTek	PTS 0-0-25-17S	250 Gallon Tote	9.18	2,295.00	1	88
SynaTek	9-18-5 Turf Flo	2.5 Gallons	12.00	30.00	1	2
SynaTek	9-18-5 Turf Flo	55 Gallon Drum	9.27	510.00	1	29
 SynaTek	9-18-5 Turf Flo	250 Gallon Tote	8.16	2,040.00	1	115
SynaTek	ATS 12-0-0-26S	2.5 Gallons	10.80	27.00	1	1
 SynaTek	ATS 12-0-0-26S	250 Gallon Tote	6.63	1,657.50	1	77
SynaTek	16-3-3 Turf Flo (50% CRN)	2.5 Gallons	17.20	43.00	1	3

# Foliar Fertilizers

Foliar Fertilizers




Micronutrients

Foltec SG

Emerald Isle Solutions

Grigg Bros.

Phosphites

Manufacturer	Analysis	Unit of Measure	Gallon Price	Package Price	Purchase Increment	
 SynaTek	16-3-3 Turf Flo (50% CRN)	55 Gallon Drum	14.14	777.50	1	50
 SynaTek	16-3-3 Turf Flo (50% CRN)	250 Gallon Tote	12.97	3,242.50	1	205
SynaTek	17-0-5 Turf Flo Quick Release	2.5 Gallons	8.40	21.00	1	1
SynaTek	17-0-5 Turf Flo Quick Release	55 Gallon Drum	5.95	327.50	1	19
 SynaTek	17-0-5 Turf Flo Quick Release	250 Gallon Tote	4.85	1,212.50	1	69
SynaTek	19-0-4 Turf Flo (35% CRN) w/Nucleus Complete	2.5 Gallons	12.40	31.00	1	2
 SynaTek	19-0-4 Turf Flo (35% CRN) w/Nucleus Complete	250 Gallon Tote	8.32	2,080.00	1	126
SynaTek	20-0-3 Turf Flo (50% SCRN)	2.5 Gallons	16.00	40.00	1	3
 SynaTek	20-0-3 Turf Flo (50% SCRN)	55 Gallon Drum	12.14	667.50	1	46
 SynaTek	20-0-3 Turf Flo (50% SCRN)	250 Gallon Tote	10.88	2,720.00	1	189
SynaTek	20-0-5 Turf Flo (35% CRN) (2% Fe)	2.5 Gallons	18.00	45.00	1	3
 SynaTek	20-0-5 Turf Flo (35% CRN) (2% Fe)	55 Gallon Drum	14.18	780.00	1	53
 SynaTek	20-0-5 Turf Flo (35% CRN) (2% Fe)	250 Gallon Tote	12.92	3,230.00	1	219
SynaTek	28-0-0 Turf Flo (72% CRN) (100% NBN-X)	2.5 Gallons	14.80	37.00	1	2
 SynaTek	28-0-0 Turf Flo (72% CRN) (100% NBN-X)	55 Gallon Drum	12.36	680.00	1	37
 SynaTek	28-0-0 Turf Flo (72% CRN) (100% NBN-X)	250 Gallon Tote	9.44	2,360.00	1	109

# Micronutrients

Micronutrients





Foltec SG






Emerald Isle Solutions















Grigg Bros.

Phosphites

Soil Amendments

Manufacturer	Analysis	Unit of Measure	Gallon Price	Package Price	Purchase Increment	
Brandt	Reaction Steric MKS	2.5 Gallons	17.38	43.25	1	2
 Brandt	Reaction Steric MKS	250 Gallons	11.66	2,975.00	1	142
Brandt	Sulphone 5-20-15	5 Pounds	47.93	47.93	1	2
KeyPlex	KeyPlex 350	2.5 Gallons	36.00	90.00	1	3
 KeyPlex	KeyPlex 350	250 Gallon Tote	23.95	5,987.50	1	207
SynaTek	MicroPlus Iron	2.5 Gallons	16.50	41.25	1	2
SynaTek	MicroPlus Iron	30 Gallon Drum	15.75	472.50	1	21
 SynaTek	MicroPlus Iron	275 Gallon Tote	11.10	3,052.50	1	128

Manufacturer	Analysis	Unit of Measure	Gallon Price	Package Price	Purchase Increment		
	Andersons	24-0-8	3x13.6 Pounds	-	198.00	1	N/A
	Andersons	8-0-24	3x13.6 Pounds	-	198.00	1	N/A
	Andersons	8-24-8	3x13.6 Pounds	-	198.00	1	N/A
	Andersons	16-0-16	3x13.6 Pounds	-	198.00	1	N/A

Manufacturer	Analysis	Unit of Measure	Gallon Price	Package Price	Purchase Increment	
 Lebanon	CPR Premix Biostimulant 4-0-1	2.5 Gallons	48.00	120.00	2	4
 Lebanon	CPR Premix Biostimulant 4-0-1	15 Gallons	44.33	665.00	1	22
 Lebanon	PanaSea Plus SeaPlant Extract 0-2-2	2.5 Gallons	62.00	155.00	2	5
 Lebanon	True Foliar P 6-12-6	2.5 Gallons	40.00	100.00	1	3
 Lebanon	True Foliar NPK 10-3-16	15 Gallons	43.00	645.00	2	22
 Lebanon	True Foliar Si 3-0-10	2.5 Gallons	44.00	110.00	1	4
 Lebanon	True Foliar Ca 8-0-4	2.5 Gallons	44.00	110.00	2	4
 Lebanon	True Foliar Mg Mn 6-0-0	2.5 Gallons	45.00	112.50	1	4
 Lebanon	True Foliar Mg Mn 6-0-0	15 Gallons	42.00	630.00	2	22
 Lebanon	Fairway Fertilizer 30-0-0	15 Gallons	16.33	245.00	1	8
 Lebanon	Fairway Fertilizer 30-0-0	55 Gallons	14.55	800.00	2	27
 Lebanon	SeaSequential Micros 7-0-1	2.5 Gallons	37.00	92.50	1	3
 Lebanon	Fairway SeaSequential 6-0-2	15 Gallons	27.33	410.00	2	14





Foltec SG

Emerald Isle Solutions

Grigg Bros.

Phosphites

Soil Amendments

Wetting Agents

**Manufacturer**

**Analysis**

**Unit of Measure**

**Gallon Price**

**Package Price**

**Purchase Increment**



GRIGG

Sili Kal B 8-0-4

2.5 Gallons

56.00

140.00

2

4



GRIGG

Gary's Green Ultra  
13-2-3 + Fe

2.5 Gallons

44.50

111.25

2

4



GRIGG

Gary's Green 18-3-4 + Fe

2.5 Gallons

40.80

102.00

2

4

# Phosphites

Foltec SG




Emerald Isle Solutions

Grigg Bros.

**Phosphites**

Soil Amendments

Wetting Agents

Manufacturer	Analysis	Unit of Measure	Gallon Price	Package Price	Purchase Increment	
Brandt	Nutri-Grow Calciphite with N-Riched Technology	2.5 Gallons	37.50	93.75	1	2
 Brandt	Fungi-phite 45%	2.5 Gallons	42.00	105.00	1	5
Brandt	Nutri-Grow Magnum with N-Riched Technology	2.5 Gallons	45.80	114.50	1	3
 Brandt	Nutri-Grow Magnum with N-Riched Technology	250 Gallon Tote	44.00	11,000.00	1	262
Brandt	0-0-25 Gro-phite	2.5 Gallons	26.00	65.00	1	2
Brandt	0-0-25 Gro-phite	250 Gallon Tote	23.00	5,750.00	1	185

# Soil Amendments

Foltec SG



Emerald Isle Solutions

Grigg Bros.

Phosphites

Soil Amendments

Wetting Agents

Manufacturer	Analysis	Unit of Measure	Price Per UOM	Package Price	Purchase Increment	
SynaTek	Xcaliber (80 SGN)	50 Pounds	0.32	16.00	1	2
SynaTek	Xcaliber (80 SGN)	500 Pound Hopper Sack	167.50	167.50	1	10
SynaTek	Ca++	50 Pounds	39.00	39.00	1	2
SynaTek	Ca++	500 Pound Hopper Sack	375.00	375.00	1	21
SynaTek	PhysioCal Zero (70 SGN)	55.125 Pounds	70.00	70.00	1	3
SynaTek	PhysioCal (150 SGN)	50 Pounds	0.57	28.50	1	1
SynaTek	PhysioCal (150 SGN)	500 Pound Hopper Sack	0.57	285.00	1	10
SynaTek	PhysioCal (250 SGN)	40 Pounds	0.42	16.80	1	1
SynaTek	PhysioCal (250 SGN)	500 Pound Hopper Sack	0.42	210.00	1	7
 Synatek	MicroTek Micronutrient Pack	10x5 Pound Case	8.00	400.00	1	30

# Wetting Agents

Foltec SG







Emerald Isle Solutions

Grigg Bros.

Phosphites

Soil Amendments

Wetting Agents

Manufacturer	Analysis	Unit of Measure	Gallon Price	Package Price	Purchase Increment	
SynaTek	Volution P/C	2.5 Gallons	14.06	75.00	1	2
SynaTek	Volution P/C	20 Gallon Drum	22.84	580.00	1	29
 SynaTek	Volution P/C	275 Gallon Tote	15.64	7,000.00	1	425
SynaTek	Volution Maxx	2.5 Gallons	21.50	100.00	1	5
 SynaTek	Volution Maxx	20 Gallon Drum	21.00	777.00	1	42
 SynaTek	Volution Maxx	275 Gallon Tote	20.50	10,438.00	1	480
Precision Labs	Cascade Plus	2.5 Gallons	58.44	249.20	1	10
Precision Labs	Magnus	2.5 Gallons	50.90	214.38	1	8
 Precision Labs	MagnaPlex	2.5 Gallons	32.99	126.43	1	4
 Precision Labs	MagnaPlex	20 Gallon Drum	31.69	934.80	1	29
Precision Labs	EZ Tabs	24x6 Ounce Case	184.99	284.62	1	9
Precision Labs	Vivax Tabs	24x6 Ounce Case	194.03	297.24	1	10
Precision Labs	Vivax	2.5 Gallons	48.33	191.70	1	7
Precision Labs	Vivax 10G	42 Pounds	58.01	100.57	1	4

